

**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-51 Information Technology Professional Services

SIN 132-51 - INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

NOTE: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

FPDS Code D301	IT Facility Operation & Maintenance
FPDS Code D302	IT Systems Development Services IT
FPDS Code D306	Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FPDS Code D316	IT Network Management Services
FPDS Code D317	Creation/Retrieval of IT Related Automated New Services, Data Services, or other Information Services (All other information services belong under Schedule 76)
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

**P3I, Incorporated
77 Main Street
Hopkinton, MA 01748
(508) 435-7882
p3i@p3i-inc.com**

Contract Number: **GS-35F-0247L**

Period Covered by Contract: February 20, 2011 through February 19, 2016

**General Services Administration
Federal Supply Service**

Pricelist current through Modification# P0-0007 dated 13 January 2011.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA *Advantage!* System. Agencies can browse GSA *Advantage!* by accessing the Federal Supply Service's Home Page via Internet at <http://www.fss.gsa.gov>

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Information for Ordering Offices

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Services Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT

The geographic scope of this contract is the 48 contiguous states and Alaska, Hawaii, Puerto Rico, Washington, DC and U.S. Territories. In addition, P3I, Incorporated (hereafter referred to as P3I, Inc.) will consider contracts outside the continental United States subject to the specified terms and conditions of specific orders. The hourly labor rates for overseas efforts shall be the rates established herein for the 48 contiguous states adjusted by a Cost of Living Adjustment as defined in the Joint Travel Regulations.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION

Ordering Address:

P3I, Incorporated
77 Main Street,
Hopkinton, MA 01748

Payment Address:

P3I, Incorporated
77 Main Street,
Hopkinton, MA 01748

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) that can be used by ordering agencies to obtain technical and/or ordering assistance: **(508) 435-7882**

3. LIABILITY FOR INJURY OR DAMAGE

The contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule
 Block 16: Data Universal Numbering System (DUNS) - 109957238
 Block 30: Type of Contractor- A. Small Disadvantaged Business
 Block 31: Woman-Owned Small Business - Yes
 Block 34: Not Required - B
 Block 36: Contractor's Taxpayer Identification Number (TIN) - 04-3508066
 Block 40: Other Veteran Owned Small Business - B

4a. CAGE Code: 1QHC4

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION**6. DELIVERY SCHEDULE**

a. TIME OF DELIVERY. The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51	As mutually agreed by Government Ordering Agency and P3I, Inc.

b. URGENT REQUIREMENTS. When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipts. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: (Prices shown are NET Prices; Basic Discounts have been deducted.)

a. Prompt Payment: 0% - 30 days from receipt of invoice or date of acceptance, whichever is later.

b. Quantity: - None

c. Dollar Volume: - None

d. Government Educational Institutions: - None

e. Other: - None

8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED

All items are U.S. made end products, designated country end products, Caribbean Basin Country end

products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

- 9. STATEMENT CONCERNING AVAILIBLTY OF EXPORT PACKING:** None
- 10. SMALL REQUIREMENTS:** The minimum dollar value of orders to be issued is \$100.00
- 11. MAXIMUM ORDER: (All dollar amounts are exclusive of any discount for prompt payment.)**

- a. Special Item Number 132-51 - Information Technology (IT) Professional Services

The maximum dollar value per order for all IT Professional services will be negotiated.

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY /TELECOMMUNICATION STANDARDS REQUIREMENTS

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunications Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS)

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication". Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to the National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NIST Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATIONS STANDARDS (FED-STDS)

Telecommunications products under this Schedule that do not conform to Federal Telecommunications Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD". Federal Telecommunications Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability for FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. **GSA ADVANTAGE!**

GSA *Advantage!* is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA *Advantage!* will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. **PURCHASE OF OPEN MARKET ITEMS**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. **CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None.

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs):

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

****NOTE:** Contractor should insert the contractor's website or other location where full details can be found. **

The EIT standard can be found at <http://www.Section508.gov/>

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order-

- (1) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (2) The following statement:
This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE-WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- a. The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- b. Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective-
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- c. The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C.3324).

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51, Information Technology Professional Services, apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the Government location, as agreed to by the Contractor and the ordering office.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, Blanket Purchase Agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks, which extend beyond the fiscal year for which funds are available, shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15)(AUG 1989)

- a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services – Fixed Rate (AUG 1996) (Deviation- May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation- May 2003) Rights in Data - General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiary affiliates, subcontractors at any tier, consultants, any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

P3I, Inc. offers the Information Technology Professional Services listed below. Ordering activities are encouraged to contact a P3I, Inc. GSA ordering representative to plan or specify their ordering requirements. The Information Technology Professional Services listed may be ordered in whole or in part, requiring differing labor mixes and hours. Services can also be combined in a single order for more comprehensive or longer term on or off-site services. Our representatives are available to help you specify your minimum requirements necessary to ensure complete and satisfactory performance.

- Project and Program Management
- Systems Acquisition Support Services
- Specialty Engineering
- Systems Development & Integration
- Systems and Operational Analysis and Design
- Systems Reengineering
- Facility Management Services
- Information Systems Security
- Web Services
- Executive Information Systems
- Network Services
- Database Planning and Design
- Programming
- Quality Assurance
- Data/Records Management
- Desktop Support Administration
- Systems Planning
- Data Warehousing

P3I, Inc. guarantees the satisfactory completion of the IT Services performed under the task order and further agrees to offer only the personnel who meet or exceed the minimum qualification requirements stated in the Commercial Labor Category Descriptions provided herein. P3I, Inc. does allow experience to substitute for education requirements. P3I, Inc.'s criteria for substituting experience for educational degrees are:

Associate Degree: In lieu of an Associate's Degree, personnel may have two (2) years of specific, related experience with similar functional responsibilities.

Bachelors Degree: In lieu of a Bachelor's Degree, personnel may have an Associate's Degree and a minimum of four (4) years of additional specific, related experience with similar functional responsibilities.

Advanced Degree: In lieu of an Advanced or Graduate Degree (Masters or above), personnel may have a Bachelor's Degree and a minimum of four (4) years of additional general experience and a minimum of two (2) additional years of specific related experience with similar functional responsibilities.

LABOR CATEGORY DESCRIPTIONS

Experience may be substituted for degree requirements

Labor Category Descriptions & Minimum Requirements

Category Number	Category Identifier	Position – Description & Minimum Requirements
1A	SM03	<p>Senior Manager III</p> <p><u>Experience:</u> Must have 25 years of experience in a related field including supervisory or management experience.</p> <p><u>Education:</u> Advanced Degree in associated discipline or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Provides management and technical direction to program managers or other program or project personnel. Exercises independent judgment and a high level of analytical skills in solving technical, administrative and managerial problems. Accountable for project planning, execution and performance.</p>
1B	SM02	<p>Senior Manager II</p> <p><u>Experience:</u> Must have 15 years of experience in a related field including supervisory or management experience.</p> <p><u>Education:</u> Advanced Degree in associated discipline or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Provides management and technical direction to program managers or other program or project personnel. Exercises independent judgment and a high level of analytical skills in solving technical, administrative and managerial problems. Accountable for project planning, execution and performance.</p>
1C	SM01	<p>Senior Manager I</p> <p><u>Experience:</u> Must have 12 years of experience in a related field including supervisory or management experience.</p> <p><u>Education:</u> BA/BS Degree in associated discipline or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Provides management and technical direction to program managers or other program or project personnel. Exercises independent judgment and a high level of analytical skills in solving technical, administrative and managerial problems. Accountable for project planning, execution and performance.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
2A	PM03	<p>Program Manager III</p> <p><u>Experience:</u> Must have 20 years of experience in a related field including supervisory or management experience.</p> <p><u>Education:</u> Advanced Degree, or BA/BS Degree plus 10 years of equivalent experience, or 20 equivalent years of experience.</p> <p><u>Functional Responsibility:</u> Plans, organizes, and directs all project level activities. Ensures goals and objectives of program are accomplished within contract terms and conditions. Interfaces with client management personnel and is adept in oral and written communications.</p>
2B	PM02	<p>Program Manager II</p> <p><u>Experience:</u> Must have 15 years of experience in a related field including supervisory or management experience.</p> <p><u>Education:</u> Advanced Degree, or BA/BS Degree plus 5 years of equivalent experience, or 15 equivalent years of experience.</p> <p><u>Functional Responsibility:</u> Plans, organizes, and directs all project level activities. Ensures goals and objectives of program are accomplished within contract terms and conditions. Interfaces with client management personnel and is adept in oral and written communications.</p>
2C	PM01	<p>Program Manager I</p> <p><u>Experience:</u> Must have 10 years of experience in a related field including supervisory or management experience.</p> <p><u>Education:</u> Advanced Degree, or BA/BS Degree plus 4 years of equivalent experience, or 10 equivalent years of experience.</p> <p><u>Functional Responsibility:</u> Plans, organizes, and directs all project level activities. Ensures goals and objectives of program are accomplished within contract terms and conditions. Interfaces with client management personnel and is adept in oral and written communications.</p>
2D	PM00	<p>Project Manager</p> <p><u>Experience:</u> Must have 8 years of experience in a related field including supervisory or management experience.</p> <p><u>Education:</u> BA/BS Degree or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Accountable for all aspects of project performance. Provides overall direction to all project level activity and personnel interfaces with client personnel. Demonstrates oral and written communication skills.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
3A	CNSEX	<p>Consultant Expert</p> <p><u>Experience:</u> Recognized for achievements and technical expertise in the specific industry or subject matter.</p> <p><u>Education:</u> BA/BS Degree or equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Develops and applies advanced methods, theories, and research techniques in the investigation and solution of complex concept, planning, design, or implementation problems. Recognized for achievements and technical expertise in subject matter.</p>
3B	TECHX	<p>Technical Expert</p> <p><u>Experience:</u> Must have 15 years of experience in the industry and be recognized for technical expertise in the subject matter.</p> <p><u>Education:</u> Advanced Degree in the associated technical discipline or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Serves as the senior technical architect or advisor for strategies for designing and implementing complex systems involving information processing, communications and networking. Knowledgeable of state-of-the-art or emerging technologies and methodologies.</p>
3C	FUNLEX	<p>Functional Expert</p> <p><u>Experience:</u> Must have 15 years of experience and recognized for functional expertise in the subject matter.</p> <p><u>Education:</u> BA/BS Degree or equivalent years of experience.</p> <p><u>Functional Responsibility:</u> Serves as the subject matter expert who analyzes user needs to determine functional requirements as they apply to ADP equipment or solutions. Works with engineers and technical analysts to incorporate the functional requirements into new or existing systems. May remain involved through the system design and implementation.</p>
4A	SME03	<p>Subject Matter Expert III</p> <p><u>Experience:</u> Must have 15 years of experience in the industry. At least 10 of those years must be directly related to the required area of expertise.</p> <p><u>Education:</u> Advanced Degree, or BA/BS Degree plus 10 years of equivalent experience, or 15 equivalent years of experience.</p> <p><u>Functional Responsibility:</u> Provides technical management and direction for problem definition, analysis and requirements development and implementation for complex systems in the subject matter area. Provides recommendations and advice on system improvements, optimization, and maintenance in the following areas: Information Systems Architecture, Automation, Telecommunications, Networking, Communication Protocols, Software, Electronic Email, Modeling and Simulation, Data Storage and Retrieval, etc.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
4B	SME02	<p>Subject Matter Expert II</p> <p><u>Experience:</u> Must have 12 years of experience in the industry. At least 8 of those years must be directly related to the required area of expertise.</p> <p><u>Education:</u> Advanced Degree, or BA/BS Degree plus 8 years of equivalent experience, or 12 equivalent years of experience.</p> <p><u>Functional Responsibility:</u> Defines problems and analyzes and develops plans and requirements in the subject matter area for complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and system specifications in the following areas: Information Systems Architecture, Automation, Telecommunications, Networking, Communication Protocols, Software, Electronic Email, Modeling and Simulation, Data Storage and Retrieval, etc.</p>
4C	SME01	<p>Subject Matter Expert I</p> <p><u>Experience:</u> Must have 8 years of experience in the industry. At least 4 of those years must be directly related to the required area of expertise.</p> <p><u>Education:</u> Advanced Degree, or BA/BS Degree plus 5 years of equivalent experience, or 8 equivalent years of experience.</p> <p><u>Functional Responsibility:</u> Defines problems and analyzes and develops plans and requirements in the subject matter area for complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and system specifications in the following areas: Information Systems Architecture, Automation, Telecommunications, Networking, Communication Protocols, Software, Electronic Email, Modeling and Simulation, Data Storage and Retrieval, etc.</p>
5A	CFST	<p>Chief Scientist</p> <p><u>Experience:</u> Must have 15 years of applicable experience.</p> <p><u>Education:</u> Advanced Degree in related discipline or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Perform development of simulation models; development of information systems; development of satellite, sonar systems or electronic warfare systems; computer-based performance analysis techniques; or, provides top-level assessment reviews involving the resolution of complex engineering problems.</p>
5B	SRST	<p>Senior Scientist</p> <p><u>Experience:</u> Must have 12 years of experience in the industry.</p> <p><u>Education:</u> Advanced Degree in related discipline or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Leads a medium to large team performing tasking in area of discipline and related areas, or independently performs highly complex tasks in area of discipline or related areas.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
5C	ST03	<p>Scientist III</p> <p><u>Experience:</u> Must have 10 years of applicable experience. <u>Education:</u> BA/BS Degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Leads a several member team performing tasking in area of discipline or independently performs complex tasks in area of discipline.</p>
5D	ST02	<p>Scientist II</p> <p><u>Experience:</u> Must have 5 years of applicable experience. <u>Education:</u> BA/BS Degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Lead tasking in area of discipline within an overall effort, independently performs tasks in area of discipline.</p>
5E	ST01	<p>Scientist I</p> <p><u>Experience:</u> Must have 3 years of applicable experience. <u>Education:</u> BA /BS Degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Performs tasking in area of discipline within an overall effort.</p>
5F	ASST	<p>Associate Scientist</p> <p><u>Experience:</u> No experience required. <u>Education:</u> BA/BS Degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Performs tasking in area of discipline as directed.</p>
6A	CHENG	<p>Chief Engineer</p> <p><u>Experience:</u> Must have 12 years of applicable experience. <u>Education:</u> Advanced Degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Technical leader and manager for multiple tasks in area of discipline and related areas. Independently performs exceptionally complex tasks in area of discipline or related areas.</p>
6B	SRENG	<p>Senior Engineer</p> <p><u>Experience:</u> Must have 10 years of applicable experience. <u>Education:</u> Advanced Degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Leads a medium to large team performing tasking in area of discipline and related areas, or independently performs highly complex tasks in area of discipline or related areas.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
6C	ENG03	<p>Engineer III</p> <p><u>Experience:</u> Must have 6 years of applicable experience. <u>Education:</u> BA/BS Degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Leads a several member team for design, implementation, and integration in area of discipline or independently performs complex engineering analysis tasks in area of discipline.</p>
6D	ENG02	<p>Engineer II</p> <p><u>Experience:</u> Must have 3 years of applicable experience. <u>Education:</u> BA/BS Degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Lead for design, implementation, and integration tasks in area of discipline within an overall effort. Independently performs tasks in area of discipline.</p>
6E	ENG01	<p>Engineer I</p> <p><u>Experience:</u> Must have 1 year of applicable experience. <u>Education:</u> BA/BS Degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Performs tasking in area of discipline within an overall effort.</p>
6F	AENG	<p>Associate Engineer</p> <p><u>Experience:</u> No experience required. <u>Education:</u> BA/BS degree in related discipline or the equivalent years in experience. <u>Functional Responsibility:</u> Performs tasking in area of discipline as directed.</p>
7A	CSENG	<p>Chief Systems Engineer</p> <p><u>Experience:</u> Must have 12 years of applicable experience. <u>Education:</u> Advanced Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Plan, coordinate and manage engineering projects. Act as lead in defining and executing systems engineering activities within a project. Provide comprehensive definition of all aspects of system development from analysis of mission needs to verification of system performance.</p>
7B	SSENG	<p>Senior Systems Engineer</p> <p><u>Experience:</u> Must have 10 years of applicable experience. <u>Education:</u> Advanced Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Plan, coordinate, and manage engineering projects. Provide comprehensive definition of all aspects of system development from analysis of mission needs to verification of system performance.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
7C	SENG03	<p>Systems Engineer III</p> <p><u>Experience:</u> Must have 10 years of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Define and execute systems engineering activities within a project. Activities may consist of systems planning, performance management, capacity planning, testing and validation, benchmarking, information engineering, and development and staffing of a system-engineering plan.</p>
7D	SENG02	<p>Systems Engineer II</p> <p><u>Experience:</u> Must have 5 years of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Define and execute systems engineering activities within a project. Activities may consist of systems planning, performance management, capacity planning, testing and validation, benchmarking, information engineering, and development and staffing of a system-engineering plan.</p>
7E	SENG01	<p>Systems Engineer I</p> <p><u>Experience:</u> Must have 1 year of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Perform systems engineering activities as directed.</p>
7F	ASENG01	<p>Associate Systems Engineer I</p> <p><u>Experience:</u> No experience required. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Perform systems engineering activities as directed.</p>
8A	CSWENG	<p>Chief SW Engineer</p> <p><u>Experience:</u> Must have 12 years of applicable experience. <u>Education:</u> Advanced Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Technical leader and manager for multiple tasks in design, implementation, and integration of software or independently performs exceptionally complex software development tasks.</p>
8B	SSWENG	<p>Senior SW Engineer</p> <p><u>Experience:</u> Must have 10 years of applicable experience. <u>Education:</u> Advanced Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Leads a medium to large team performing design, implementation, and integration of software or independently performs highly complex software development tasks.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
8C	SWEN03	<p>SW Engineer III</p> <p><u>Experience:</u> Must have 8 years of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Leads team for design, implementation, and integration of software or independently performs complex software development tasks.</p>
8D	SWEN02	<p>SW Engineer II</p> <p><u>Experience:</u> Must have 4 years of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Leads software design, implementation, and integration tasks within a software development effort.</p>
8E	SWEN01	<p>SW Engineer I</p> <p><u>Experience:</u> Must have 1 year of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs software design, implementation, and integration tasks within a software development effort.</p>
8F	ASWEN	<p>Associate SW Engineer</p> <p><u>Experience:</u> No experience required. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs software design, implementation, and integration tasks as directed.</p>

Category Number	Category Identifier	Position-Description & Minimum Requirements
9	DSENG	<p>Design Engineer</p> <p><u>Experience:</u> Must have 8 years of experience in the industry.</p> <p><u>Education:</u> Advanced Degree, or BA/BS Degree plus 6 years of equivalent experience, or 8 equivalent years of experience.</p> <p><u>Functional Responsibility:</u></p> <p>Communications Design Engineer - Perform communication systems design and analyses, EMC analyses using scale models, and on-site systems test and evaluation. Capable of analyzing equipment operating performance specifications, schematic diagrams, drawings and manuals; developing and executing test plans and procedures; and analyzing test results and recommending corrective actions</p> <p>EMC Design Engineer- Act as a lead in the design and implementation of shipboard EMI reduction techniques. Requires experience in state-of-the-art measurement techniques, analysis of radiation hazards to personnel, fuel and ordnance; and on-site investigations, evaluations, and analyses.</p> <p>Electronic Design Warfare Engineer - Act as a lead in the design, testing, integration, and EMC/EMI evaluation of electronic warfare systems and their associated antennas.</p> <p>Mechanical Design Engineer - Act as a lead in the design, structural analysis, and testing of hardware platforms and their electrical, electronic, hydraulic, and mechanical systems.</p> <p>Logistics Design Engineer- Act as a lead in logistics management, logistics support, and logistics related document preparation. Requires experience in the developing of Integrated Logistic Support Plans (ILSPs), Operational Logistics Support Summaries (OLSSs), and a working knowledge of MIL-STD-1369, MIL-STD-1388/1A or their commercial equivalents.</p>
10A	SPENG	<p>Senior Practicing Engineer</p> <p><u>Experience:</u> Must have 6 years of relevant experience.</p> <p><u>Education:</u> Advanced Degree, or BA/BS Degree plus 4 years of equivalent experience, or 6 equivalent years of experience.</p> <p><u>Functional Responsibility:</u></p> <p>Senior Practicing Communications Engineer- Performs installation, documentation, repair, troubleshooting, designs corrective actions and testing of electronic systems. Requires experience with communications system analysis and testing.</p> <p>Senior Practicing EMC Engineer - Performs surveys, tests, analyses, and designs corrective actions. Familiarity with specifications and standards for EMI control is mandatory. Requires experience in preparation, review, and modification of documentation and technical data relating to EMC/EMI reduction; and preparation and review of EMC/EMI test plans and reports.</p> <p>Senior Practicing Mechanical Engineer - Performs mechanical design, testing, designs corrective actions and development of manufacturing and assembly instructions for hardware.</p> <p>Senior Practicing Electronic Warfare Engineer - Performs EW operation, maintenance, testing, designs corrective actions and data analysis. Requires experience in analysis and problem elimination in EW systems.</p> <p>Senior Practicing Quality Assurance Engineer-Performs Quality Assurance (QA) review and general engineering support of electrical, electronic, and mechanical equipment, and designs corrective actions. Requires experience in the development of QA/QC manuals, management of QA at various levels, and in the documentation and updating of equipment QA data.</p>

Category Number	Category Identifier	Position-Description & Minimum Requirements
10B	PRENG	<p>Practicing Engineer</p> <p><u>Experience:</u> Must have 4 years of relevant experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Practicing Communications Engineer- Performs testing, repair, installation, and engineering documentation of communications hardware. Requires experience in the performance of communications systems testing and installation of corrective action fixes. Performs communications system analysis and testing for proper systems operations. Practicing EMC Engineer- Performs EMC surveys, tests, analyses, and corrective actions. Requires experience with specifications and standards for EMI control; preparation, review and modification of documentation and technical data relating to EMC/EMI reduction. Practicing Electronic Warfare Engineer- Performs EW operation, maintenance, testing and data analysis.</p>
10C	APRENG	<p>Associate Practicing Engineer</p> <p><u>Experience:</u> Must have 2 years of relevant experience. <u>Education:</u> Associate's Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Perform practicing engineer tasking as directed.</p>
11A	CPGMR	<p>Chief Programmer</p> <p><u>Experience:</u> Must have 10 years of relevant experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Leads large or complex programming efforts. Requires the ability to write specifications, work statements and proposals; designs and develops documentation of data requirements; provides methodologies for evaluating moderately complex tasks.</p>
11B	SPGMR	<p>Senior Programmer</p> <p><u>Experience:</u> Must have 7 years of relevant experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs general programming support to implement corrections or enhancements to application software. Requires the ability to write specifications, work statements and proposals; designs and develops documentation of data requirements; provides methodologies for evaluating moderately complex tasks.</p>

Category Number	Category Identifier	Position-Description & Minimum Requirements
11C	PGMR	<p>Programmer</p> <p><u>Experience:</u> Must have 4 years of relevant experience.</p> <p><u>Education:</u> BA/BS Degree or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Performs general programming support to implement corrections or enhancements to application software. Requires the ability to write specifications, work statements and proposals; designs and develops documentation of data requirements; provides methodologies for evaluating moderately complex tasks.</p>
11D	APGMR	<p>Associate Programmer</p> <p><u>Experience:</u> None required.</p> <p><u>Education:</u> BA/BS Degree or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Performs basic programming support as directed.</p>
12	DMSP	<p>Data Management Specialist</p> <p><u>Experience:</u> Must have 5 years of relevant experience including familiarity with standards for configuration management and document preparation.</p> <p><u>Education:</u> High School Diploma or equivalent.</p> <p><u>Functional Responsibility:</u> Perform documentation of system hardware and software and the management of CM or ILS records, technical writing and database administration.</p>
13A	CANAL	<p>Chief Analyst</p> <p><u>Experience:</u> Must have 18 years of applicable experience.</p> <p><u>Education:</u> Advanced Degree or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Technical leader and manager for multiple tasks in area of discipline and related areas (Operations Analysis and Organization, T&E/IV&V, CM, OM, QA, Technical Documentation, Program Support, Acquisition Management, Business Process Reengineering, Financial Management, etc.), or independently performs exceptionally complex tasks in area of discipline or related areas.</p>
13B	SANAL	<p>Senior Analyst</p> <p><u>Experience:</u> Must have 15 years of applicable experience.</p> <p><u>Education:</u> Advanced Degree or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Leads a medium to large team performing tasking in area of discipline and related areas (Operations Analysis and Organization, T&E/IV&V, CM, OM, QA, Technical Documentation, Program Support, Acquisition Management, Business Process Reengineering, Financial Management, etc.), or independently performs highly complex tasks in area of discipline or related areas.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
13C	ANAL03	<p>Analyst III</p> <p><u>Experience:</u> Must have 10 years of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Leads a several member team performing tasking in area of discipline (Operations Analysis and Organization, T&E/IV&V, CM, OM, QA, Technical Documentation, Program Support, Acquisition Management, Business Process Reengineering, Financial Management, etc.) or independently performs complex tasks in area of discipline.</p>
13D	ANAL02	<p>Analyst II</p> <p><u>Experience:</u> Must have 5 years of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Lead for tasking in area of discipline (Operations Analysis and Organization, T&E/IV&V, CM, OM, QA, Technical Documentation, Program Support, Acquisition Management, Business Process Reengineering, Financial Management, etc.), independently performs tasks in area of discipline.</p>
13E	ANAL01	<p>Analyst I</p> <p><u>Experience:</u> Must have 3 years of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs tasking in area of discipline (Operations Analysis and Organization, T&E/IV&V, CM, OM, QA, Technical Documentation, Program Support, Acquisition Management, Business Process Reengineering, Financial Management, etc.) within an overall effort.</p>
13F	AANAL	<p>Associate Analyst</p> <p><u>Experience:</u> No experience required. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs tasking in area of discipline (Operations Analysis, T&E/IV&V, CM, OM, QA, Technical Documentation, Program Support, etc.) as directed.</p>
14A	COSSP	<p>Chief Operations Systems Specialist</p> <p><u>Experience:</u> Must have 10 years of applicable experience. <u>Education:</u> Advanced Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Technical leader and manager for multiple tasks in operations systems discipline and related areas (requirements and operations analysis; system vulnerability analysis; development of system plans and procedures; design of backup systems and command and control systems to ensure continuity of operations and continuity of government; program support; system documentation, test and evaluation, etc.). Independently performs exceptionally complex tasks in operations systems discipline or related areas.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
14B	SOSSP	<p>Senior Operations Systems Specialist</p> <p><u>Experience:</u> Must have 7 years of applicable experience. <u>Education:</u> Advanced Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Leads a medium to large team performing tasking in the operations systems discipline and related areas (requirements and operations analysis; system vulnerability analysis; development of system plans and procedures; design of backup systems and command and control systems to ensure continuity of operations and continuity of government; program support; system documentation, test and evaluation, etc.). Independently performs exceptionally complex tasks in operations systems discipline or related areas.</p>
14C	OSSP03	<p>Operations Systems Specialist III</p> <p><u>Experience:</u> Must have 5 years of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Leads a several member team performing tasking in the operations systems discipline areas (requirements and operations analysis; system vulnerability analysis; development of system plans and procedures; design of backup systems and command and control systems to ensure continuity of operations and continuity of government; program support; system documentation, test and evaluation, etc.). Independently performs complex tasks in operations systems discipline.</p>
14D	OSSP02	<p>Operations Systems Specialist II</p> <p><u>Experience:</u> Must have 3 years of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Lead for tasking in operations systems discipline areas (requirements and operations analysis; system vulnerability analysis; development of system plans and procedures; design of backup systems and command and control systems to ensure continuity of operations and continuity of government; program support; system documentation, test and evaluation, etc.). Independently performs tasks in operations systems discipline.</p>
14E	OSSP01	<p>Operations Systems Specialist I</p> <p><u>Experience:</u> Must have 1 year of applicable experience. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs tasking in operations systems discipline areas (requirements and operations analysis; system vulnerability analysis; development of system plans and procedures; design of backup systems and command and control systems to ensure continuity of operations and continuity of government; program support; system documentation, test and evaluation, etc.) within an overall effort.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
14F	AOSSP	<p>Associate Operations Systems Specialist</p> <p><u>Experience:</u> No experience required. <u>Education:</u> BA/BS Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs tasking in operations systems discipline areas (requirements and operations analysis; system vulnerability analysis; development of system plans and procedures; design of backup systems and command and control systems to ensure continuity of operations and continuity of government; program support; system documentation, test and evaluation, etc.) as directed.</p>
15A	SLOGS	<p>Senior Logistics Specialist</p> <p><u>Experience:</u> Must have 12 years of relevant experience. <u>Education:</u> BA/BS degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs logistics support analyses, level of repair analyses, integrated logistic support planning and other ILS related documentation. Requires experience with MIL-STD-1369, MIL-STD-1388/1 or corresponding commercial equivalents.</p>
15B	LOGS	<p>Logistics Specialist</p> <p><u>Experience:</u> Must have 8 years of relevant experience. <u>Education:</u> Associates Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs logistics support analyses, level of repair analyses, integrated logistic support planning and other ILS related documentation. Requires experience with MIL-STD-1369, MIL-STD-1388/1 or corresponding commercial equivalents.</p>
15C	ALOGS	<p>Associate Logistics Specialist</p> <p><u>Experience:</u> Must have 1 year of relevant experience. <u>Education:</u> Associates Degree or the equivalent years in experience. <u>Functional Responsibility:</u> Performs logistics support as directed.</p>
16A	SGIA	<p>Senior Graphics Illustrator / Artist</p> <p><u>Experience:</u> Must have 5 years of applicable experience. <u>Education:</u> Associates Degree or completion of a technical school program in related area or the equivalent years in experience. <u>Functional Responsibility:</u> Creates graphic design, artwork and documentation layout including on-line, interactive, Internet and World Wide Web documents. Demonstrates creativity and resourcefulness and the regular use of independent judgment when interfacing with customers and staff. Uses available software tools to resolve complex design problems.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
16B	GIA	<p>Graphics Illustrator / Artist</p> <p><u>Experience:</u> Must have 2 years of applicable experience.</p> <p><u>Education:</u> Associates Degree or completion of a technical school program in related area or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Creates graphic design, artwork and documentation layout including on-line, interactive, Internet and World Wide Web documents.</p>
17	CBTS	<p>Computer Based Training Specialist</p> <p><u>Experience:</u> Must have 4 years of relevant experience in developing and providing technical and end-user training on computer hardware and application software.</p> <p><u>Education:</u> Bachelor's Degree or equivalent.</p> <p><u>Functional Responsibility:</u> Conducts the research necessary to develop and present training courses and appropriate training documentation and handouts.</p>
18A	TECH04	<p>Technical Support IV</p> <p><u>Experience:</u> Must have 7 years of applicable experience.</p> <p><u>Education:</u> Bachelor's Degree or equivalent or High School Diploma plus 5 years of equivalent experience.</p> <p><u>Functional Responsibility:</u> Provides technical support as required in the areas of data management, document control, computer support, project control, and other support as required.</p>
18B	TECH03	<p>Technical Support III</p> <p><u>Experience:</u> Must have 5 years of applicable experience.</p> <p><u>Education:</u> Bachelor's Degree or equivalent or High School Diploma plus 3 years of equivalent experience.</p> <p><u>Functional Responsibility:</u> Provides technical support as required in the areas of data management, document control, computer support, project control, and other related areas.</p>
18C	TECH02	<p>Technical Support II</p> <p><u>Experience:</u> Must have 3 years of applicable experience.</p> <p><u>Education:</u> High School Diploma or equivalent.</p> <p><u>Functional Responsibility:</u> Provides technical support as required in the areas of data management, document control, computer support, project control, and other related areas.</p>

Category Number	Category Identifier	Position – Description & Minimum Requirements
18D	TECH01	<p>Technical Support I</p> <p><u>Experience:</u> None required.</p> <p><u>Education:</u> High School Diploma or equivalent.</p> <p><u>Functional Responsibility:</u> Provides technical support as required in the areas of data management, document control, computer support, project control, and other related areas.</p>
19A	STWR	<p>Senior Technical Writer</p> <p><u>Experience:</u> Must have 6 years of relevant experience.</p> <p><u>Education:</u> Associates degree or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Performs writing, editing, and rewriting of technical material. Prepares user guides and other technical documentation for presentations.</p>
19B	TWR	<p>Technical Writer</p> <p><u>Experience:</u> Must have 2 years of relevant experience.</p> <p><u>Education:</u> Associates degree or the equivalent years in experience.</p> <p><u>Functional Responsibility:</u> Performs writing, editing, and rewriting of material of a technical nature. Prepares user guides and other technical documentation for presentations.</p>
19C	TTWP	<p>Technical Typist / Word Processor</p> <p><u>Experience:</u> Must have 2 years of relevant experience including technical and scientific notation.</p> <p><u>Education:</u> High School Diploma or equivalent.</p> <p><u>Functional Responsibility:</u> Prepares various documents including text, tables, and matrices. Assists in the other tasking as directed.</p>

P3I, Incorporated Labor Category Rates

Prices include the GSA 75% IFF

Cat No.	Category Identifier	Labor Category Name	February 20, 2011 - February 19, 2012		February 20, 2012 - February 19, 2013		February 20, 2013 - February 19, 2014		February 20, 2014 - February 19, 2015		February 20, 2015 - February 19, 2016	
			P3I	Customer	P3I	Customer	P3I	Customer	P3I	Customer	P3I	Customer
			Site	Site	Site	Site	Site	Site	Site	Site	Site	Site
					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1A	SM03	Senior Manager III	\$ 273.61	\$ 210.46	\$ 281.82	\$ 216.77	\$ 290.27	\$ 223.28	\$ 298.98	\$ 229.98	\$ 307.95	\$ 236.87
1B	SM02	Senior Manager II	\$ 240.92	\$ 185.32	\$ 248.15	\$ 190.88	\$ 255.59	\$ 196.61	\$ 263.26	\$ 202.50	\$ 271.16	\$ 208.58
1C	SM01	Senior Manager I	\$ 209.94	\$ 161.49	\$ 216.24	\$ 166.33	\$ 222.73	\$ 171.32	\$ 229.41	\$ 176.46	\$ 236.29	\$ 181.76
2A	PM03	Program Manager III	\$ 170.36	\$ 131.04	\$ 175.47	\$ 134.97	\$ 180.73	\$ 139.02	\$ 186.16	\$ 143.19	\$ 191.74	\$ 147.49
2B	PM02	Program Manager II	\$ 151.43	\$ 116.48	\$ 155.97	\$ 119.97	\$ 160.65	\$ 123.57	\$ 165.47	\$ 127.28	\$ 170.44	\$ 131.10
2C	PM01	Program Manager I	\$ 135.94	\$ 104.57	\$ 140.02	\$ 107.71	\$ 144.22	\$ 110.94	\$ 148.55	\$ 114.27	\$ 153.00	\$ 117.69
2D	PM00	Project Manager	\$ 109.02	\$ 83.50	\$ 112.29	\$ 86.01	\$ 115.66	\$ 88.59	\$ 119.13	\$ 91.24	\$ 122.70	\$ 93.98
3A	CNSEX	Consultant Expert	\$ 239.33	\$ 214.88	\$ 246.51	\$ 221.33	\$ 253.91	\$ 227.97	\$ 261.52	\$ 234.81	\$ 269.37	\$ 241.85
3B	TECHEX	Technical Expert	\$ 161.46	\$ 124.20	\$ 166.30	\$ 127.93	\$ 171.29	\$ 131.77	\$ 176.43	\$ 135.72	\$ 181.72	\$ 139.79
3C	FUNLEX	Functional Expert	\$ 242.20	\$ 186.30	\$ 249.47	\$ 191.89	\$ 256.95	\$ 197.65	\$ 264.66	\$ 203.58	\$ 272.60	\$ 209.68
4A	SME03	Subject Matter Expert III	\$ 211.66	\$ 162.81	\$ 218.01	\$ 167.69	\$ 224.55	\$ 172.73	\$ 231.29	\$ 177.91	\$ 238.23	\$ 183.24
4B	SME02	Subject Matter Expert II	\$ 154.20	\$ 118.62	\$ 158.83	\$ 122.18	\$ 163.59	\$ 125.85	\$ 168.50	\$ 129.62	\$ 173.56	\$ 133.51
4C	SME01	Subject Matter Expert I	\$ 128.51	\$ 98.85	\$ 132.37	\$ 101.82	\$ 136.34	\$ 104.87	\$ 140.43	\$ 108.02	\$ 144.64	\$ 111.26
5A	CFST	Chief Scientist	\$ 150.91	\$ 116.08	\$ 155.44	\$ 119.56	\$ 160.10	\$ 123.15	\$ 164.91	\$ 126.84	\$ 169.85	\$ 130.65
5B	SRST	Senior Scientist	\$ 118.62	\$ 91.25	\$ 122.18	\$ 93.99	\$ 125.85	\$ 96.81	\$ 129.62	\$ 99.71	\$ 133.51	\$ 102.71
5C	ST03	Scientist III	\$ 98.59	\$ 75.83	\$ 101.55	\$ 78.10	\$ 104.60	\$ 80.44	\$ 107.73	\$ 82.86	\$ 110.97	\$ 85.34
5D	ST02	Scientist II	\$ 88.67	\$ 68.20	\$ 91.33	\$ 70.25	\$ 94.07	\$ 72.36	\$ 96.89	\$ 74.53	\$ 99.80	\$ 76.76
5E	ST01	Scientist I	\$ 62.20	\$ 47.85	\$ 64.07	\$ 49.29	\$ 65.99	\$ 50.76	\$ 67.97	\$ 52.29	\$ 70.01	\$ 53.86
5F	ASST	Associate Scientist	\$ 45.63	\$ 35.09	\$ 47.00	\$ 36.14	\$ 48.41	\$ 37.22	\$ 49.86	\$ 38.34	\$ 51.36	\$ 39.49

No-Professional labor categories must be in direct support of professional categories.

Prices include the GSA 75% IFF

Cat No.	Category Identifier	Labor Category Name	February 20, 2011 - February 19, 2012		February 20, 2012 - February 19, 2013		February 20, 2013 - February 19, 2014		February 20, 2014 - February 19, 2015		February 20, 2015 - February 19, 2016	
			P3I	Customer	P3I	Customer	P3I	Customer	P3I	Customer	P3I	Customer
			Site	Site	Site	Site	Site	Site	Site	Site	Site	Site
6A	CHENG	Chief Engineer	\$ 184.26	\$ 141.74	\$ 189.79	\$ 145.99	\$ 195.48	\$ 150.37	\$ 201.35	\$ 154.88	\$ 207.39	\$ 159.53
6B	SRENG	Senior Engineer	\$ 149.15	\$ 115.07	\$ 153.62	\$ 118.52	\$ 158.23	\$ 122.08	\$ 162.98	\$ 125.74	\$ 167.86	\$ 129.51
6C	ENG03	Engineer III	\$ 112.32	\$ 86.39	\$ 115.69	\$ 88.98	\$ 119.16	\$ 91.65	\$ 122.74	\$ 94.40	\$ 126.42	\$ 97.23
6D	ENG02	Engineer II	\$ 103.54	\$ 79.64	\$ 106.65	\$ 82.03	\$ 109.85	\$ 84.49	\$ 113.14	\$ 87.03	\$ 116.54	\$ 89.64
6E	ENG01	Engineer I	\$ 78.98	\$ 60.75	\$ 81.35	\$ 62.57	\$ 83.79	\$ 64.45	\$ 86.30	\$ 66.38	\$ 88.89	\$ 68.37
6F	AENG	Associate Engineer	\$ 60.01	\$ 46.16	\$ 61.81	\$ 47.54	\$ 63.66	\$ 48.97	\$ 65.57	\$ 50.44	\$ 67.54	\$ 51.95
7A	CSENG	Chief Systems Engineer	\$ 164.97	\$ 126.90	\$ 169.92	\$ 130.71	\$ 175.02	\$ 134.63	\$ 180.27	\$ 138.67	\$ 185.68	\$ 142.83
7B	SSENG	Senior Systems Engineer	\$ 131.63	\$ 101.26	\$ 135.58	\$ 104.30	\$ 139.65	\$ 107.43	\$ 143.84	\$ 110.65	\$ 148.15	\$ 113.97
7C	SENG03	Systems Engineer III	\$ 128.61	\$ 98.93	\$ 132.47	\$ 101.90	\$ 136.44	\$ 104.96	\$ 140.54	\$ 108.11	\$ 144.75	\$ 111.35
7D	SENG02	Systems Engineer II	\$ 106.89	\$ 82.22	\$ 110.10	\$ 84.69	\$ 113.40	\$ 87.23	\$ 116.81	\$ 89.85	\$ 120.31	\$ 92.54
7E	SENG01	Systems Engineer I	\$ 98.50	\$ 74.07	\$ 101.46	\$ 76.29	\$ 104.50	\$ 78.58	\$ 107.64	\$ 80.94	\$ 110.87	\$ 83.36
7F	ASENG01	Associate Systems Engineer I	\$ 86.91	\$ 66.85	\$ 89.52	\$ 68.86	\$ 92.21	\$ 70.93	\$ 94.97	\$ 73.05	\$ 97.82	\$ 75.25
8A	CSWENG	Chief SW Engineer	\$ 170.36	\$ 131.04	\$ 175.47	\$ 134.97	\$ 180.73	\$ 139.02	\$ 186.16	\$ 143.19	\$ 191.74	\$ 147.49
8B	SSWENG	Senior SW Engineer	\$ 149.15	\$ 114.74	\$ 153.62	\$ 118.18	\$ 158.23	\$ 121.73	\$ 162.98	\$ 125.38	\$ 167.86	\$ 129.14
8C	SWEN03	SW Engineer III	\$ 128.11	\$ 98.55	\$ 131.95	\$ 101.51	\$ 135.91	\$ 104.56	\$ 139.99	\$ 107.69	\$ 144.19	\$ 110.92
8D	SWEN02	SW Engineer II	\$ 114.07	\$ 87.75	\$ 117.49	\$ 90.38	\$ 121.01	\$ 93.09	\$ 124.65	\$ 95.88	\$ 128.38	\$ 98.76
8E	SWEN01	SW Engineer I	\$ 97.75	\$ 75.19	\$ 100.68	\$ 77.45	\$ 103.70	\$ 79.77	\$ 106.81	\$ 82.17	\$ 110.02	\$ 84.63
8F	ASWEN	Associate SW Engineer	\$ 89.07	\$ 68.51	\$ 91.74	\$ 70.57	\$ 94.49	\$ 72.69	\$ 97.33	\$ 74.87	\$ 100.25	\$ 77.11
9	DSENG	Design Engineer	\$ 149.09	\$ 114.68	\$ 153.56	\$ 118.12	\$ 158.17	\$ 121.66	\$ 162.91	\$ 125.31	\$ 167.80	\$ 129.07
10A	SPENG	Senior Practicing Engineer	\$ 145.09	\$ 111.60	\$ 149.44	\$ 114.95	\$ 153.92	\$ 118.40	\$ 158.54	\$ 121.95	\$ 163.30	\$ 125.61
10B	PRENG	Practicing Engineer	\$ 99.63	\$ 76.63	\$ 102.62	\$ 78.93	\$ 105.70	\$ 81.30	\$ 108.87	\$ 83.74	\$ 112.14	\$ 86.25
10C	APRENG	Associate Practicing Engineer	\$ 91.84	\$ 70.64	\$ 94.60	\$ 72.76	\$ 97.44	\$ 74.94	\$ 100.36	\$ 77.19	\$ 103.37	\$ 79.51

No-Professional labor categories must be in direct support of professional categories.

Prices include the GSA 75% IFF

Cat No.	Category Identifier	Labor Category Name	February 20, 2011 - February 19, 2012		February 20, 2012 - February 19, 2013		February 20, 2013 - February 19, 2014		February 20, 2014 - February 19, 2015		February 20, 2015 - February 19, 2016	
			P3I Site	Customer Site	P3I Site	Customer Site	P3I Site	Customer Site	P3I Site	Customer Site	P3I Site	Customer Site
11A	CPGMR	Chief Programmer	\$ 131.29	\$ 100.98	\$ 135.23	\$ 104.01	\$ 139.29	\$ 107.13	\$ 143.47	\$ 110.34	\$ 147.77	\$ 113.65
11B	SPGMR	Senior Programmer	\$ 95.66	\$ 73.59	\$ 98.53	\$ 75.80	\$ 101.49	\$ 78.07	\$ 104.53	\$ 80.42	\$ 107.67	\$ 82.83
11C	PGMR	`	\$ 77.13	\$ 59.33	\$ 79.44	\$ 61.11	\$ 81.82	\$ 62.94	\$ 84.28	\$ 64.83	\$ 86.81	\$ 66.78
11D	APGMR	Associate Programmer	\$ 55.99	\$ 43.06	\$ 57.67	\$ 44.35	\$ 59.40	\$ 45.68	\$ 61.18	\$ 47.05	\$ 63.02	\$ 48.46
12	DMSP	Data Management Specialist	\$ 65.12	\$ 50.10	\$ 67.07	\$ 51.60	\$ 69.08	\$ 53.15	\$ 71.15	\$ 54.74	\$ 73.29	\$ 56.38
13A	CANAL	Chief Analyst	\$ 156.19	\$ 120.15	\$ 160.88	\$ 123.75	\$ 165.71	\$ 127.47	\$ 170.68	\$ 131.29	\$ 175.80	\$ 135.23
13B	SANAL	Senior Analyst	\$ 124.38	\$ 95.68	\$ 128.11	\$ 98.55	\$ 131.95	\$ 101.51	\$ 135.91	\$ 104.55	\$ 139.99	\$ 107.69
13C	ANAL03	Analyst III	\$ 94.96	\$ 73.04	\$ 97.81	\$ 75.23	\$ 100.74	\$ 77.49	\$ 103.77	\$ 79.81	\$ 106.88	\$ 82.21
13D	ANAL02	Analyst II	\$ 78.98	\$ 60.75	\$ 81.35	\$ 62.57	\$ 83.79	\$ 64.45	\$ 86.30	\$ 66.38	\$ 88.89	\$ 68.37
13E	ANAL01	Analyst I	\$ 69.77	\$ 53.66	\$ 71.86	\$ 55.27	\$ 74.02	\$ 56.93	\$ 76.24	\$ 58.64	\$ 78.52	\$ 60.40
13F	AANAL	Associate Analyst	\$ 58.64	\$ 45.11	\$ 60.40	\$ 46.46	\$ 62.21	\$ 47.85	\$ 64.08	\$ 49.29	\$ 66.00	\$ 50.77
14A	COSSP	Chief Operations Systems Specialist	\$ 127.07	\$ 97.75	\$ 130.88	\$ 100.68	\$ 134.81	\$ 103.70	\$ 138.85	\$ 106.81	\$ 143.02	\$ 110.02
14B	SOSSP	Sr. Operations Systems Specialist	\$ 112.87	\$ 86.82	\$ 116.26	\$ 89.42	\$ 119.75	\$ 92.10	\$ 123.34	\$ 94.87	\$ 127.04	\$ 97.71
14C	OSSP03	Operations Systems Specialist III	\$ 97.57	\$ 75.06	\$ 100.50	\$ 77.31	\$ 103.52	\$ 79.63	\$ 106.62	\$ 82.02	\$ 109.82	\$ 84.48
14D	OSSP02	Operations Systems Specialist II	\$ 87.05	\$ 66.95	\$ 89.66	\$ 68.96	\$ 92.35	\$ 71.03	\$ 95.12	\$ 73.16	\$ 97.97	\$ 75.35
14E	OSSP01	Operations Systems Specialist I	\$ 74.71	\$ 57.47	\$ 76.95	\$ 59.19	\$ 79.26	\$ 60.97	\$ 81.64	\$ 62.79	\$ 84.09	\$ 64.68
14F	AOSSP	Associate Operations Systems Spec.	\$ 67.33	\$ 51.80	\$ 69.35	\$ 53.35	\$ 71.43	\$ 54.95	\$ 73.57	\$ 56.60	\$ 75.78	\$ 58.30

No-Professional labor categories must be in direct support of professional categories.

Prices include the GSA 75% IFB

Cat No.	Category Identifier	Labor Category Name	February 20, 2011 - February 19, 2012		February 20, 2012 - February 19, 2013		February 20, 2013 - February 19, 2014		February 20, 2014 - February 19, 2015		February 20, 2015 - February 19, 2016	
			P3I Site	Customer Site	P3I Site	Customer Site	P3I Site	Customer Site	P3I Site	Customer Site	P3I Site	Customer Site
15A	SLOGS	Senior Logistics Specialist	\$ 116.73	\$ 89.79	\$ 120.23	\$ 92.48	\$ 123.84	\$ 95.25	\$ 127.55	\$ 98.11	\$ 131.38	\$ 101.06
15B	LOGS	Logistics Specialist	\$ 77.87	\$ 70.64	\$ 80.21	\$ 72.76	\$ 82.61	\$ 74.94	\$ 85.09	\$ 77.19	\$ 87.64	\$ 79.51
15C	ALOGS	Associate Logistics Specialist	\$ 69.61	\$ 59.90	\$ 71.70	\$ 61.70	\$ 73.85	\$ 63.55	\$ 76.07	\$ 65.46	\$ 78.35	\$ 67.42
16A	SGIA	Senior Graphics Illustrator/Artist	\$ 71.95	\$ 55.35	\$ 74.11	\$ 57.01	\$ 76.33	\$ 58.72	\$ 78.62	\$ 60.48	\$ 80.98	\$ 62.30
16B	GIA	Graphics Illustrator/Artist	\$ 49.05	\$ 37.73	\$ 50.52	\$ 38.86	\$ 52.04	\$ 40.03	\$ 53.60	\$ 41.23	\$ 55.20	\$ 42.46
17	CBTS	Computer Based Training Specialist	\$ 97.68	\$ 75.14	\$ 100.61	\$ 77.39	\$ 103.63	\$ 79.71	\$ 106.74	\$ 82.10	\$ 109.94	\$ 84.57
18A	TECH04	Technical Support IV	\$ 95.75	\$ 73.66	\$ 98.62	\$ 75.87	\$ 101.58	\$ 78.15	\$ 104.63	\$ 80.49	\$ 107.76	\$ 82.91
18B	TECH03	Technical Support III	\$ 88.26	\$ 67.90	\$ 90.91	\$ 69.94	\$ 93.64	\$ 72.04	\$ 96.45	\$ 74.20	\$ 99.34	\$ 76.42
18C	TECH02	Technical Support II	\$ 79.38	\$ 61.14	\$ 81.76	\$ 62.97	\$ 84.21	\$ 64.86	\$ 86.74	\$ 66.80	\$ 89.34	\$ 68.81
18D	TECH01	Technical Support I	\$ 58.64	\$ 45.11	\$ 60.40	\$ 46.46	\$ 62.21	\$ 47.85	\$ 64.08	\$ 49.29	\$ 66.00	\$ 50.77
19A	STWR	Senior Technical Writer	\$ 89.88	\$ 69.14	\$ 92.58	\$ 71.21	\$ 95.36	\$ 73.35	\$ 98.22	\$ 75.55	\$ 101.16	\$ 77.81
19B	TWR	Technical Writer	\$ 65.72	\$ 50.56	\$ 67.69	\$ 52.08	\$ 69.72	\$ 53.64	\$ 71.81	\$ 55.25	\$ 73.97	\$ 56.91
19C	TTWP	Technical Typist/Word Processor	\$ 47.85	\$ 36.81	\$ 49.29	\$ 37.91	\$ 50.77	\$ 39.05	\$ 52.29	\$ 40.22	\$ 53.86	\$ 41.43

Non-Professional labor categories must be in direct support of professional categories.

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

P3I, Incorporated provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small businesses to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Janice P. Guy

Voice: (508) 435-7882

FAX: (508) 435-7886

e-mail: jguy@p3i-inc.com

<p>BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE (Insert Customer Name)</p>
--

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and P3I, Incorporated enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s)

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **ordering activity that works better and costs less.**

Signatures

Ordering Activity

Date

P3I, Incorporated

Date

BPA NUMBER _____

<p>(Customer Name)</p> <p>BLANKET PURCHASE AGREEMENT</p>
--

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;

- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
"CONTRACTOR TEAM ARRANGEMENTS"**

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers' needs, **or-**
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.